

It's not a tradeshow... *not even close*



**TWO DAYS OF SIT-DOWN  
FACE-TO-FACE MEETINGS  
WITH PRE-SCREENED WASTE HAULERS**



**The Waste  
Haulers  
Summit**

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**OCTOBER 9-11, 2023  
AUSTIN, TEXAS**

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*There are no booths, no hassles— and best of all—no hoping that a decision-maker walks down the aisle to stop by. The Waste Haulers Summit is a unique experience where you'll spend two days meeting with Waste Haulers you want to meet, and who are interested in meeting with you.*

Contact

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**WasteHaulersSummit.com**



# The Waste Haulers Summit



## The perfect prospect match starts here!

The Waste Haulers Summit is your proven way to engage with decision-makers.

It is a unique event where you will share two days of private meetings and social activities with interested executives in the waste community

### HOW IT WORKS

We screen and interview all fleet owner & director applicants to understand what they need, what they want, and then provide a grant for them to attend. It's a qualification process you won't find at any other industry event.

- ✓ You and your prospects will be matched with a custom agenda of meetings
- ✓ You will receive profiles of each prospect including their acquisition plans for the next 6 to 18 months
- ✓ Prospects will receive a description of the capabilities you provide

## OUR PROPRIETARY MATCHING SYSTEM WILL GENERATE YOUR PERSONALIZED AGENDA

### WHAT TO EXPECT

Small group presentations

One-to-one meetings

Matched meals and memorable social activities with the prospects you want to meet, and who want to meet you

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### SUPPLIER PARTICIPATION SPOTS ARE LIMITED

To ensure that the directors and owners are seeing the range of products they've come to source within the 48-hour time frame, we limit the number of suppliers and product categories at our event.

- ✓ Your competition is also limited
- ✓ Take this opportunity to condense six months of sales meetings into two days of highly-focused meetings with the right decision-makers
- ✓ Don't miss out – reserve your space today



# A Custom Agenda of Guaranteed Meetings

At the Waste Haulers Summit, you will engage with participants who applied for admission. These attendees have been interviewed, vetted, and are actively seeking your solutions. Due to the unique format of this event, there is little time when you are not engaged in guaranteed meetings with decision-makers. By participating, you will meet and work with these high-quality prospects in a way that drives your business like no other event.

## 48 HOURS OF TIME WELL SPENT

### Monday

12:00 - 5:00 p.m. Summit Check-In  
5:30 - 6:00 p.m. Summit Orientation  
6:00 - 9:00 p.m. Opening Night Matched Dinner followed by Night Cap & Cigar Bar

### Tuesday

7:30 - 8:30 a.m. Breakfast  
8:35 - 10:20 a.m. Small Group Presentations  
10:20 - 10:40 a.m. Coffee & Refreshment Break  
10:40 - 11:50 p.m. Small Group Presentations  
12:00 - 12:55 p.m. Networking Luncheon  
1:00 - 1:55 p.m. Interactive Roundtable Discussions  
2:00 - 3:40 p.m. Small Group Presentations  
3:40 - 4:00 p.m. Afternoon Refreshment Break  
4:00 - 5:10 p.m. Small Group Presentations  
6:15 - 9:15 p.m. Cocktails, Product Display followed by Special Evening Dinner

### Wednesday

7:30 - 8:30 a.m. Breakfast  
8:40 - 11:40 a.m. One-to-One Meetings  
12:00 p.m. Airport Departures Begin



*"You cannot get this format anywhere else as a vendor!"*



*What I found valuable about the waste hauler summits is that it provided opportunities to speak one on one with customers about the issues they are facing. When you participate in other trade shows as a supplier you are randomly approaching individuals that may have no interest or need in your product. The summit provided opportunities to speak with other participants and find out what they are looking for. It also allowed the time for us to demonstrated how we can solve their problems in a time efficient way.*

*• Enjoyed the opportunity to network with vendors and more importantly, customers. This format provided a relaxed atmosphere in which we could have a conversation without the customer feeling like he was being ambushed."*



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